Cloud Market – Central Region
(Gujarat & MPCG)

Segment wise VPS / Insta compute consumption

Category	Sub Category	Size (cr)	Expected MRC Q2Q
BFSI	Stock Brocker	0.5	3
MD	Diamond vendors	1	3
ITES	ERP / CRM	1	5
Logistics	couries / Export s	0.5	4
Shipping	Clearing Agents	0.5	3
Education	technical and professional University	1	3

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Funnel VPS and Instacompute

Company Name	Product	Order Value(Rs.)	MRC
Innovate Securities Private Limited	VPS	70000	5833
Anmol Group	VPS	170000	14167
PSP Project	VPS	75000	6250
I Can Infotech	VPS	150000	12500
Vertex Enterprise	VPS	200000	16667
Silicon system	VPS	350000	29167
Rajiv Group	VPS	120000	10000
Nimble enterprise	VPS	70000	5833
Life Care Hospital	VPS	95000	7917
Orange Web Technologies	VPS	85000	7083
Absolute Surveyors Private Limited	Insta compute	300000	25000
CNET Technologies Private Limited	VPS	250000	20833
IRSS	VPS	150000	12500
Quick Hosting	VPS	200000	16667
Unique Mercantile India Private Limited	VPS	85000	7083
Regius IT Solutions Private Limited	Insta compute	250000	20833
GNS GUJARAT	VPS	120000	10000
Gandharoil Private Limited	VPS	250000	20833
Imark Technologies	VPS	350000	29167

Ratnamani Metals & Tubes Ltd.	Insta compute	250000	20833
Monarch Project & Finmarkets Ltd.	VPS	230000	19167
Safal Info	VPS	175000	14583
Symphony Limited	VPS	200000	16667
CEPT University	VPS	150000	12500
Sohm India	Insta compute	250000	20833
soma Textile	VPS	120000	10000
Levons Technologies	VPS	85000	7083
Next way Technologies	VPS	72000	6000
Affinity Resources	VPS	140000	11667
SD Software	VPS	135000	11250
Business Info	VPS	125000	10417
Source Pro Infotech	VPS	120000	10000
Niche tech computers solutions	VPS	65000	5417
Webnxi	VPS	65000	5417
Spec India	Vps	85000	7083
Fin softech	VPS	75000	6250
Ahmedabad Stock exchange	VPS	95000	7917
Total Amount		**5777000**	**481417**

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Competition Plan- Reliance Communications VPS Plans

Standard Features	Basic	Value	Advanced	Enterprise
Shared CPU	Single Core	Single Core	Single Core	Dual Core
RAM	1 GB	1 GB	2 GB	4 GB
Server Storage space	40 GB	40 GB	60 GB	80 GB
Storage Max Upgrades (optional)	upto 80 GB	upto 80 GB	upto 120 GB	upto 160 GB
Remote Desktop Connection	Included	Included	Included	Included
Administration Access and Control	Full	Full	Full	Full
Monthly Data Transfer	100 GB	100 GB	150 GB	200 GB
IP Addresses	1	1	1	1
Managed Backup(14 days retention)	Unlimited	Unlimited	Unlimited	Unlimited
Managed Shared Firewall	Included	Included	Included	Included
Intrusion Detection & Prevention System	Included	Included	Included	Included
Antivirus	Included	Included	Included	Included
Operating System (Windows- DCE)	Included	Included	Included	Included
High Availability	NA	Included	Included	Included
Virtualization Technology	Win2008 Hyper-V	Win2008 Hyper-V	Win2008 Hyper-V	Win2008 Hyper-V
Commecial per month ARC	3500	4500	5500	6500
OTC	2000	3000	4000	5000

upgradation pricing	Monthly Rs.
20 GB Storage	200
1GB RAM	150
1Single core processor	300
50GB Data Transfer Monthly	200

S L A

- ✓ **99.5% Infrastructure uptime guarantee**
- ✓ **4 hrs response time.**
- ✓ **24x7x 365 days help desk support.**
- ✓ **99.9 % network uptime guarantee.**

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Ctrls VPS Plans
(Linux)

	Processor	Memory	Disk space	Bandwidth	IP	Choice of DC	Price	
Plan 1	Single Core	512 MB RAM	25 GB HDD	25 GB	01	Hyderabad	1,800/mo.	buy & deploy
Plan 2	Single Core	1 GB RAM	25 GB HDD	50 GB	01	Hyderabad	2,100/mo.	buy & deploy
Plan 3	Single Core	1 GB RAM	50 GB HDD	100 GB	01	Hyderabad	2,300/mo.	buy & deploy
Plan 4	Single Core	2 GB RAM	50 GB HDD	100 GB	01	Hyderabad	2,800/mo.	buy & deploy

	Processor	Memory	Disk space	Bandwidth	IP	Choice of DC	Price	
Plan 1	Dual Core	2 GB RAM	100 GB HDD	50 GB	01	Hyderabad	3,300/mo.	buy & deploy
Plan 2	Dual Core	4 GB RAM	100 GB HDD	100 GB	01	Hyderabad	4,000/mo.	buy & deploy

	Processor	Memory	Disk space	Bandwidth	IP	Choice of DC	Price	
Plan 1	Quad Core	3 GB RAM	100 GB HDD	100 GB	01	Hyderabad	4,600/mo.	buy & deploy
Plan 2	Quad Core	4 GB RAM	100 GB HDD	100 GB	01	Hyderabad	5,600/mo.	

Standard price on portal : they offer 10% discount on spot booking

Netmagic VPS Plans :

	Small 3490 per month	Medium 5600 per month	Large 9500 per month	X Large 15,900 per month	XX Large 19,300 per month
	Get Started	Get Started	Get Started	Get Started	Get Started
VCPU	1 (MAX 2)	2 (MAX 4)	4 (MAX 4)	6 (MAX 8)	8 (MAX 8)
RAM	1 (MAX 2)	2 (MAX 4)	4 (MAX 8)	8 (MAX 12)	12 (MAX 16)
Storage	40GB (MAX 500GB)	40GB (MAX 500GB)	40GB (MAX 500GB)	80GB (MAX 500GB)	100GB (MAX 500GB)
Storage Type	RAID 5	RAID 5	RAID 5	RAID 5	RAID 5
Bandwidth per month	10GB (MAX 500GB)	20GB (MAX 500GB)	40GB (MAX 500GB)	40GB (MAX 500GB)	40GB (MAX 500GB)
Dedicated Bandwidth (Minimum)	1Mbps	1Mbps	1Mbps	1Mbps	1Mbps
Default OS	Windows 2003 Std (32Bit/64Bit) Cent OS 5.4 (32Bit/64Bit)	Windows 2003 Std (32Bit/64Bit) Cent OS 5.4 (32Bit/64Bit)	Windows 2003 Std (32Bit/64Bit) Cent OS 5.4 (32Bit/64Bit)	Windows 2003 Std (32Bit/64Bit) Cent OS 5.4 (32Bit/64Bit)	Windows 2003 Std (32Bit/64Bit) Cent OS 5.4 (32Bit/64Bit)
OS Options	Windows 2003 (Std/Ent) Windows 2008 (Std/Ent) RHEL SuSe Ubuntu Debian	Windows 2003 (Std/Ent) Windows 2008 (Std/Ent) RHEL SuSe Ubuntu Debian	Windows 2003 (Std/Ent) Windows 2008 (Std/Ent) RHEL SuSe Ubuntu Debian	Windows 2003 (Std/Ent) Windows 2008 (Std/Ent) RHEL SuSe Ubuntu Debian	Windows 2003 (Std/Ent) Windows 2008 (Std/Ent) RHEL SuSe Ubuntu Debian
Server Access /SSH	Microsoft Remote Desktop Access (1 User License)	Microsoft Remote Desktop Access (1 User License)	Microsoft Remote Desktop Access (1 User License)	Microsoft Remote Desktop Access (1 User License)	Microsoft Remote Desktop Access (1 User License)
	3,490 per monthGet Started	5,600 per monthGet Started	9,500 per monthGet Started	15,900 per monthGet Started	19,300 per monthGet Started

Standard Price on portal – over above they offer 20% discount

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Tariff Proposed- TCL VPS PLANS

Virtual Host Plans			
Features	**Virtual Host Bronze**	**Virtual Host Silver**	**Virtual Host Gold**
CPU (Intel)	2vCPU	4vCPU	8vCPU
Virtual Server Memory (in GB) (Committed)	4 GB	8 GB	16GB
Virtual Server Disk Space (in GB)	50 GB	100 GB	200 GB
RAID Enabled	Yes	Yes	Yes
Data Transfer (GB/month)	50	100	100
	Extra Data Transfer charged @ 24 per GB per month		
IP Address and DNS Record	1(One)	1(One)	1(One)
Virtualization Technology	VM Ware	VM Ware	VM Ware
Managed Shared Firewall	Included	Included	Included
Antivirus for Windows	Included	Included	Included
Backup	Included	Included	Included
Operating System (Windows/Linux)	Included	Included	Included
Remote Control for your Virtual Server	Full Control	Full Control	Full Control
Automatic Security Updates & Patch Management	Included	Included	Included
24/7 Online Support (E-Mail / Phone Support)	Included	Included	Included
VM High Availability	Included	Included	Included
99.9% Uptime Guarantee	Signed SLA	Signed SLA	Signed SLA
Price for each Plan			
Non Recurring Charges (NRC INR)	5000	5000	5000
Monthly Recurring Charges (MRC INR)	5500	6500	9500

Other Upgrades	MRC (INR)
Additional vCPU	2,000.00
Additional RAM (per 2GB)	2,400.00
Additional Disk Space (Storage) (volume in 50 GB)	1,500.00
Minimum life of additional VM / upgrades	1 Month
Billing Cycle*	1 Month
*For clarity, if an additional vcpu / instance is ordered on the 10th of a month - the full month MRC will apply in that billing cycle	

Thank you

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